



# Executive Risks

Common Risks that Executives  
Are Unaware Of



# Risk Categorization

- Efficiency
- Effectiveness



# Specific Risks

## ■ Effectiveness

- Requirements
- Technical
- Architecture

## ■ Efficiency

- Process
- Executive
- Schedule
- Cost
- Time

Many software projects fail because we try to manage effectiveness by focusing on efficiency

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# Efficiency vs. Effectiveness

- Effectiveness

- Are you building the correct system?

- Efficiency

- Are you building it with the least time, cost, and resources?

Being efficient is pointless if you are wasting energy building the wrong software system

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# Requirements Risk

## ■ Incomplete requirements

- Requirements required for core architecture are very costly to add late in a project

## ■ Inconsistent requirements

- Leads to the team having a different view of what the system does
- This leads to continual fire fighting

Incomplete or inconsistent requirements virtually guarantees that your project will be overtime/over budget or cancelled.



# Technical Risk

- Implementation technology
  - Inability to implement key requirements
  - Insufficient for actual performance requirements

Failing to identify key performance up front can lead to discovering technical short falls late in the project

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# Architecture Risk

- Insufficient skills
  - Architect does not have sufficient skills
- Incorrect core architecture
  - Missing requirements lead to missing core architecture

Core architecture is built in the first months  
Missing key architecture can be difficult/impossible to add later



# Process Risk

- Inter-department handoffs
- Insufficient Development Infrastructure
  - Version control
  - Issue tracking
- Bug triages

Insufficient processes will bring production releases to a halt



# Executive Risk

- Non-technical Executives
  - Unawareness of catastrophic risks to technical projects
- Infeasible projects
  - Executives decreeing functionality, time, and resources

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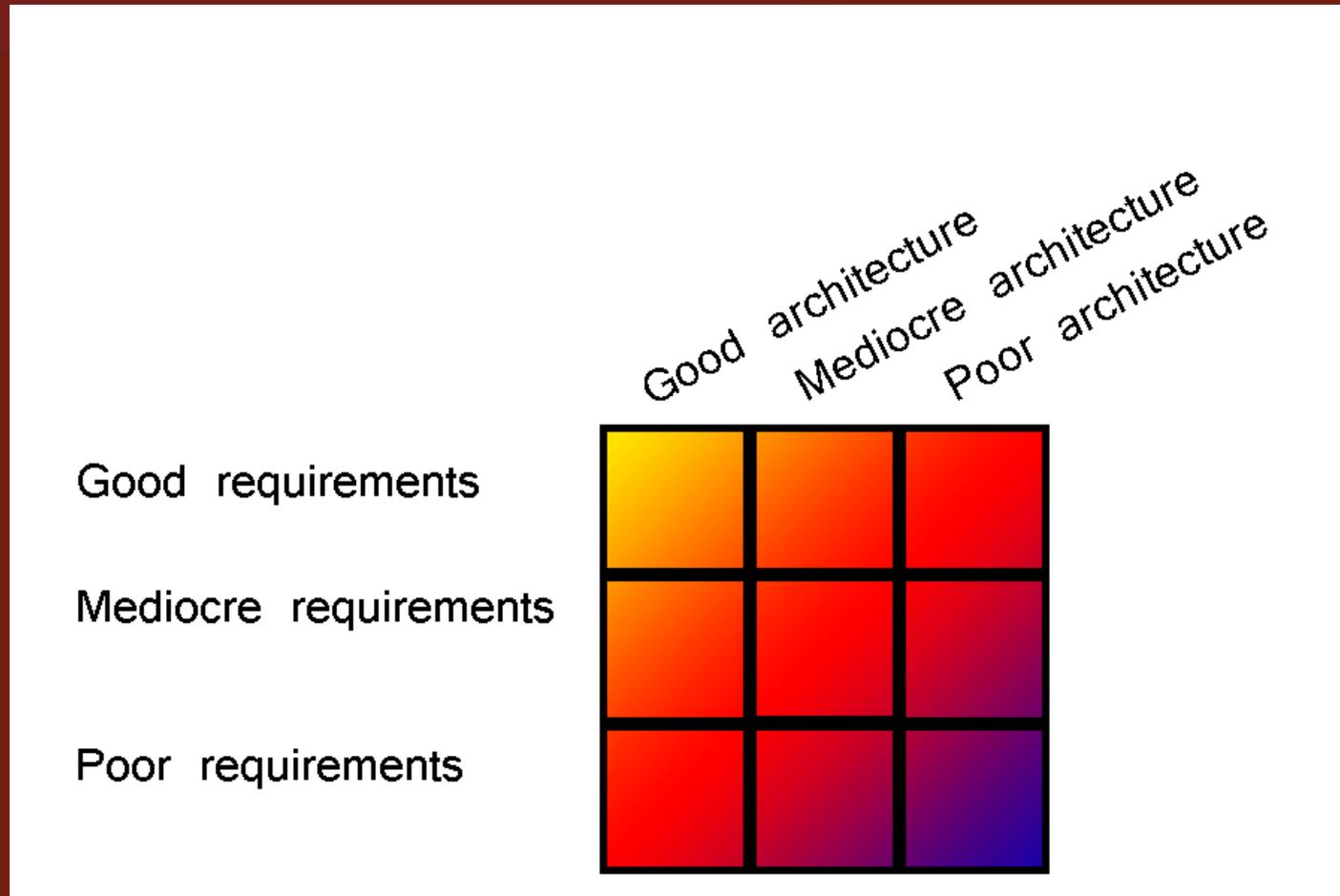
# Common Project Risks

- Incomplete and insufficient requirements
- Incorrectly chosen implementation technology
- Poor core architecture
- Insufficient process for coordination
- Poor bug triages
- Uneducated executives

Non-software companies often have 3 or more of these issues which leads to late or cancelled projects



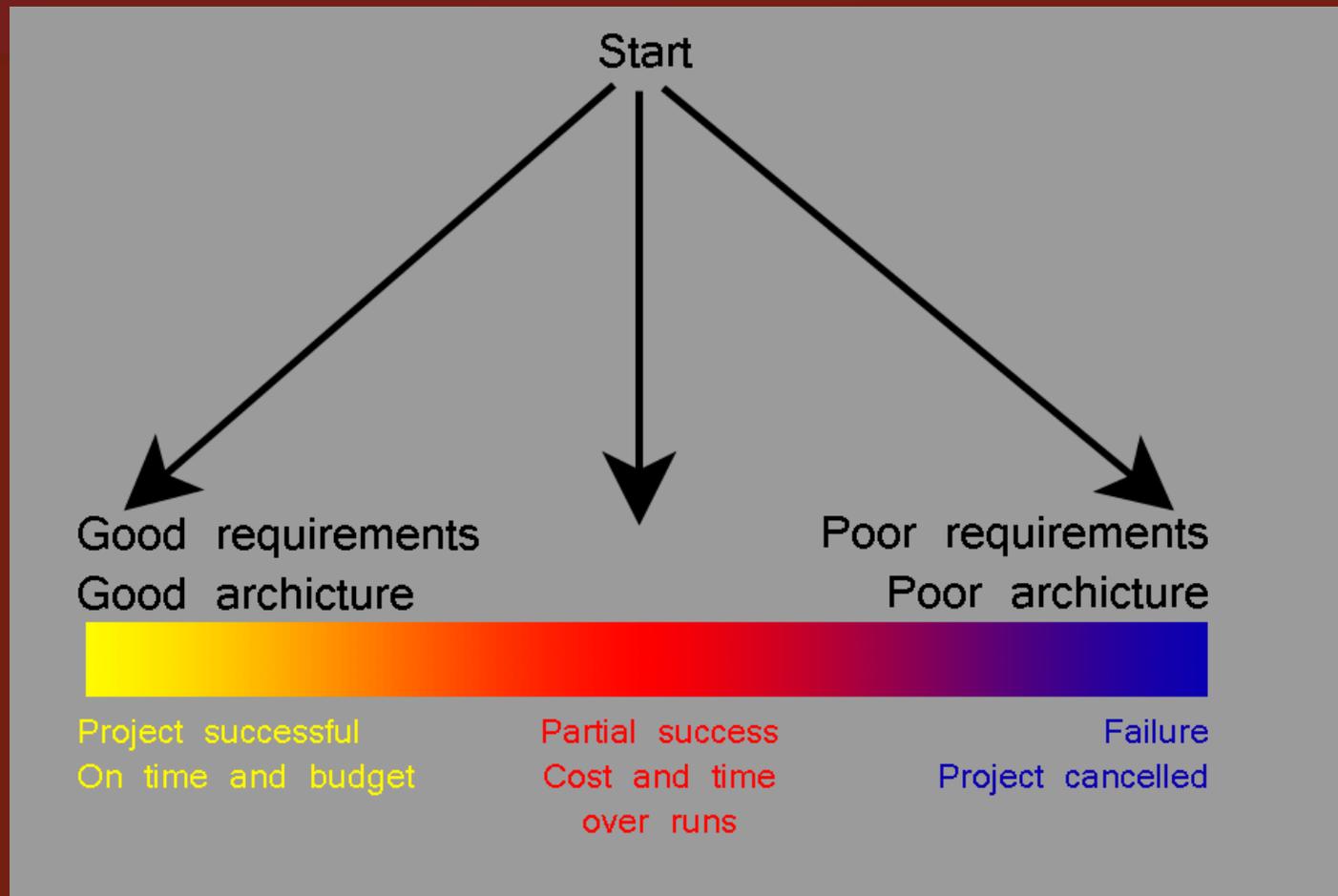
# Requirements Architecture Interaction



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# Requirements Architecture Interaction



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# Summary

## ■ Inflexible software

- occurs when the effectiveness and efficiency risks are not addressed
- occurs within the first few months of development

Inflexible software is discovered around the 1<sup>st</sup> usable release  
After the initial few months it is too late to fix it

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# Conclusion

- To prevent inflexible software
  - All efficiency and effectiveness risks must be dealt with BEFORE the project starts
  - The architect for the system must have skills to select technology and understand the technical requirements
  - Projects need to address core requirements and architecture very early in a project